

## Message Text

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20

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

----- 060390

R 010300Z AUG 74

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 3646

UNCLAS TOKYO 9979

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: OCT REFRIGERATION SHOW STATUS REPORT

I. REF USDOC 11020; TC CONCURS NUMBER PA'S RECEIVED, REFTEL, PARA ONE, TWELVE, AND VERBAL AGREEMENTS, REFTEL, PARA TWO, SIX.

II. SITUATION REFTEL, PARA THREE TTC/OIM POSSIBLE IS AS FOLLOWS:

1. BOOTH, INC/BOOTH JAPAN LTD: MR. NAKANISHI, SALES MGR, WILL ADVISE DECISION WITHIN ONE WEEK.
2. CRYOGENIC ASSOCIATES/NIKI: DECLINES PARTICIPATION. PRODUCTS NOT SUITABLE SHOW THEME.
3. GENERAL COLD CORP/TRANSOCEAN TRADERS: AGENT COMMUNICATING WITH PRINCIPAL, EXPECTS DECISION SHORTLY.
4. RANCO, INC/RANCO JAPAN LTD: AGENT AND SHINWA TRADING CO JOINTLY WORKING ON PARTICIPATION ARRANGEMENTS. WILL ADVISE DECISION AUG 5.
5. TASTEE-FREEZE INTL/ROYAL FOODS: AGENT STATES PRINCIPAL PRESENTLY ADJUSTING FRANCHISE, TRADE MARK ARRANGEMENTS. WILL ADVISE DECISION SHORTLY.

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YM VOLLRATH/LIFE INTL: AGENT WILL VISIT PRINCIPAL AUG 10,

MAKE FINAL ARRANGEMENTS FOR PARTICIPATION.

7. WERNER LEHARA/TAE CHUNG: MR. CHUNG, WERNER LEHARA FAR EAST OFFICE, REQUESTS OIM CONTACT MR. ORTIZ, PRES, INTL SALES, (616) 453-5451, AND DISCUSS MODULES OR GRAPHICS OF REFRIGERATING PLANT FOR DISPLAY. UPON CONFIRMATION PRINCIPAL'S EXHIBIT ITEMS, MR. CHUNG WILL ARRANGE FORMS AND CONTRIBUTION THRU TC.

8. GIBSON/KANTO TRADING: KANTO TRADING REFERRING SUBJECT SHOW TO ANOTHER AGENT, KOIZUMI SANGYO CO, OSAKA. WILL ADVISE DECISION SHORTLY.

9. PHILCO FORD/PHILCO AIRCON: AGENT STILL DISCUSSING PARTICIPATION WITH LOCAL DISTRIBUTORS. WILL MAKE DECISION SHORTLY.

10. BALLY/XENOA: DECLINES PARTICIPATION DUE BACKLOG PRESENT ORDERS.

11. CHRYSLER AIRTEMP/HAMADA: MR. HAMADA INTERESTED EXHIBITING AIRCONDITIONERS, EXPECTS PRINCIPAL ARRANGE FORMS AND CONTRIBUTION OIM.

12. PEERLESS OF AMERICA/SHOWA ALUMINUM: DR. USHIODA COMMUNICATING WITH MR. CORA, WILL DECIDE PARTICIPATION AFTER CONFIRMING PRINCIPAL'S EXHIBIT ITEMS.

13. SEALRIGHT/PHILLIPS/HOUNSHU PAPER: AGENT DISCUSSING PARTICIPATION WITH TOKYO PHILLIPS. WILL MAKE DECISION SHORTLY.

14. J.P. MARSHALL INTL INC: AGENT UNIDENTIFIED REFTL.

III. TC ADDITIONAL POSSIBLES:

1. KINOSHITA KOGYO CO, TOKYO/FRICK CO, WEST MAIN ST, WAYNESBORO, PA. 17268, FREEZING AND REFRIGERATION EQUIPMENT.

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WM MATSUSHITA DENKI BOEKI, TOKYO/UNIFLOW MFG CO, E. LAKE, ERIE, PA. 16512, CUBE ICE MAKING MACHINES.

3. AMERICO CO, TOKYO/TAYLOR FREEZER, ROCKTON, ILL. 61072, ICE CREAM FREEZERS.  
HODGSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** WorrelSW  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Transfer Date:**  
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**Secure:** OPEN  
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**Subject:** OCT REFRIGERATION SHOW STATUS REPORT I. REF USDOC 11020; TC CONCURS NUMBER PA'S RECEIVED, REFTEL  
**TAGS:** BEXP, JA  
**To:** COM  
**Type:** TE  
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